

Prospectus 102nd Annual Meeting

May 14-17, 2022 Hynes Convention Center Boston, MA, USA **President**Shaf Keshavjee

aats.org/annualmeeting

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Key Contacts

AATS Headquarters

P: 978-252-2200

Industry Support Opportunities and Meeting Marketing

Melissa Binette American Association for Thoracic Surgery Senior Director of Meetings and Industry mbinette@aats.org P: 1 978-252-2200 X 538 or industry@aats.org

Housing / Registration

aatsexh@experient-inc.com P: 866-229-3691 301-694-5243 (Int'l)

Show Management / Exhibit Sales

Debi Maines, CMP Senior Manager, Sponsorship and Events debra_maines@afassanoco.com P: 856-302-0890 Meredith Turner

Meredith Turner Associate Director, Sales AATS Exhibit Sales P: 856-302-0882

Official Service Contractor

Freeman freemanbostonES@freemanco.com P: 508-894-5100 F: 469-621-5608



Who We Are

The AATS 102nd Annual Meeting will once again be the place where the cardiothoracic community comes together to discuss the latest scientific innovations. It attracts the field's pioneers and future leaders, and no other meeting offers the opportunities to interact with the number and variety of influencers, decision-makers, and team members who have the ability to build the future of the specialty.

Format

We celebrate being together again in Boston, MA, kicking off Scientific Abstract Sessions and Plenary on Saturday afternoon. The Exhibit Hall will open Saturday evening with the Welcome Reception and will stay open through Monday afternoon. Scientific sessions will run through Tuesday morning.

Audience

More than 80 percent of the meeting's professional attendees are surgeons, and more than 65 percent have been in practice for more than 11 years. The attendees travel from more than 80 countries, and also include fellows and residents in cardiothoracic and general surgical training programs; physicians in related specialties, including cardiothoracic anesthesia, cardiology, pulmonology, radiology, gastroenterology and thoracic oncology; health care professionals involved in the care of cardiothoracic surgical patients; and medical students with an interest in cardiothoracic surgery.

Opportunities

Take advantage of the promotional opportunities highlighted in this prospectus is to ensure you showcase your products and services to key audiences from around the world.

About the AATS

The American Association for Thoracic Surgery (AATS) is an international organization that encourages, promotes, and stimulates the scientific investigation of cardiothoracic surgery. Founded in 1917 by a respected group of the earliest pioneers in the field, its original mission was to "foster the evolution of an interest in surgery of the thorax." Today, the AATS is the premier association for cardiothoracic surgeons in the world and works to continually enhance the ability of cardiothoracic surgeons to provide the highest quality of patient care. Its more than 1,500 members have a proven record of distinction within the specialty and have made significant contributions to the care and treatment of cardiothoracic disease.

Future Annual Meetings

May 6-9, 2023

Los Angeles Convention Center Los Angeles, CA, USA

April 27-30, 2024

Metro Toronto Convention Centre Toronto, ON, Canada

May 3-6, 2025 Seattle, WA, USA





Sponsorship Support Opportunities

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To meet the needs of the specialty, the Program Committee for the **AATS 102nd Annual Meeting** has developed scientific programming to provide the best available science and clinically relevant information on current and future directions of adult cardiac surgery, congenital heart disease, and general thoracic surgery.

The AATS Annual Meeting relies on generous support from Industry in the form of sponsorships and educational grants to bring together the world's leading scientists in the specialty to discuss their latest clinical and research efforts. Expert faculty will present evidence-based strategies that will impact practice performance and improve outcomes for patients.

Thank you for your support!

PLATINUM LEVEL

▼ Please contact AATS for details.

GOLD LEVEL

\$150,000

- ▼ Ten (10) Corporate Registrations
- ▼ Eight (8) Tickets to AATS President's Reception
- Acknowledgement on panels throughout the convention center and in the Daily News
- ▼ Two (2) Marketing Bag Inserts
- Recognition on slides projected during introductory remarks and session breaks.

SILVER LEVEL

\$100,000

- ▼ Eight (8) Corporate Registrations
- ▼ Six (6) Tickets to AATS President's Reception
- Acknowledgement on panels throughout the convention center and in the Daily News
- ▼ One (1) Marketing Bag Insert
- Recognition on slides projected during introductory remarks and session breaks.

BRONZE LEVEL

\$50,000

- ▼ Four (4) Corporate Registrations
- ▼ Two (2) Tickets to AATS President's Reception
- ▼ One (1) Marketing Bag Insert
- Recognition on slides projected during introductory remarks and session breaks.







Marketing Support Opportunities

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CONVENTION CENTER PROMOTIONS

- ▼ Banners
- **▼ Smart Walls**
- **▼ Column Wraps**
- **▼** Window Clings
- **▼** Escalator Clings
- ▼ Elevator Wraps

AATS uses Freeman/Envision for the above items at the Convention Center and Sheraton Boston.

Click the following link https://envision.freeman.com/show/aats-2022

WIFI (Exclusive)

\$50,000

Attendees access the internet from their devices. This support opportunit, comes with signage throughout the hotels informing attendees of WIFI availability and password, which can be customized to your company name.

HOTEL PROMOTIONS

Hotel Key Cards (Exclusive)

\$30,000

Sheraton Bostor Hotel, Marriott Copley Place and Westin Copley Place

Welcome to Boston by sponsoring the hotel key cards. Cards will be given to guests at check-in and used to access their rooms throughout their stay. Your custom artwork will be printed on each card (artwork must incorporate the AATS 2022 meeting logo). Artwork must be approved by AATS. Keycards must be purchased by the sponsoring company.

Hotel Room Drops

\$25,000

Sheraton Boston Hotel, Marriott Copley Place and Westin Copley Place

Extend your marketing reach and drive traffic to your exhibit booth by delivering your message directly to the doors of the AATS attendees. Artwork must be approved by AATS. Sponsor responsible for printing and shipping directly to the hotel. Limited opportunities available. Available on Saturday, Sunday and Monday.







EXHIBIT HALL PROMOTIONS

Consult Suites

\$7,500 per 100 square foot unit

There are a number of opportunities for consult suites in the exhibit hall. Suites can be customized to 10' x 10' dimensions. The suite comes with walls, a door, and carpet. Furniture, power, and custom graphics will be at your expense.

Exhibit Hall Aisle Signs (Exclusive)

\$30,000

Attendees are always referring to the aisle signs when they enter the Exhibit Hall. Help attendees navigate their way around with your message clearly seen on the aisle signage. Signs will be placed in the main horizontal aisle of the Exhibit Hall. The number is to be determined by the final layout. This includes production and placement.

Exhibit Hall Entrance Carpet

\$15,000 per each location

Be part of the warm welcome our attendees receive in the Exhibit Hall with a carpet ad. There are two opportunities to have your message seen by the attendees as they enter the exhibit hall. The entrance carpet will be 10' x 10' and can be located in one of two entrances or both! All production and installation is included.

Technology Suites

\$55,000

See Premier Technology Suite Application on page 19 to order.

Run non-CME Hands-On sessions or deliver didactic presentations in your Premier Technology Suite during the event. A meeting room at the Hynes Convention Center, right outside of the Exhibit Hall, can be reserved for you. You will be highlighted in one email prior to the AATS Annual Meeting and audio visual, food and beverage is available at an additional cost.

Custom Branded PPE Station

\$20,000 for 6 units

Help keep the AATS attendees safe and healthy while at the event! Get your branding/messaging seen on fully custom branded PPE stations that will feature your branding with hand sanitizer and masks provided at each station. Stations will be prominently placed throughout the Hynes Convention Center for high visibility.

Benefits:

- (6) fully custom branded PPE stations with company designed cling per station.
- Reach attendees with your branding/messaging around the Hynes Convention Center with highly visible stations.
- Additional exposure outside of the exhibit hall.
- Sponsor required to provide artwork for approval by AATS.







Marketing Support Opportunities

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EDUCATIONAL / TRAINING PRESENTATIONS

AATS Technology Theaters

\$15,000 (30 minute time slot)

Present a talk or demo in an AATS Technology Theater located in the exhibit hall. There will be two theaters. Each will include a podium, microphone, monitor, and seating for 25-35 people.

Available timeslots:

Saturday, May 14 6:30-7:30PM **Sunday, May 15** 9:30-10:00AM

12:30-2:00PM 3:00-3:30PM

Monday, May 16 9:30–10:00AM

12:30-2:00PM 3:00-3:30PM

Industry-Supported Symposia

\$35,000-\$55,000

See Industry-Supported Symposia application on page 14 for details on pricing.

If you are interested in supporting a symposium, please contact us at industry@ aats.org. Should a company wish to hold a symposium at an offsite location, pricing will still apply since the presentation will take place during the AATS Annual Meeting. Symposia are considered any function in which scientific material is presented to 20 or more physicians. You may choose to arrange your event to qualify for category 1 CME credit, but it is not required. Please refer to the Industry-Supported Symposia section of this prospectus for more information. All rooms are located at the Hynes Convention Center.

Perioperative/Team-Based Care Poster Competition \$25,000

Non-MD cardiothoracic surgical team professionals can participate in the AATS Perioperative/Team-Based Care Poster Competition. The purpose of the Poster Competition is to present research findings and share new and innovative ideas for successful approaches in the management of the cardiothoracic patient. AATS Committee members grade the posters and visit with the presenters. Appetizers and beverages are provided. The sponsor will be noted on signage, and transition slides.

Cardiothoracic Surgery Resident Poster Competition \$25,000

Senior cardiothoracic surgery residents and/or congenital heart surgery fellows from around the world have the opportunity to present a scientific poster, AATS Members grade the posters and visit with the presenters. Light appetizers and beverages are provided. Sponsor noted on signage, transition slides, and on Mobile App.

AATS Member for a Day Session

\$25,000

A two-hour spanel of AATS Members, AATS Leadership and senior fellows office and ance to trainees concerning pathways in cardiothoracic surgery, why they love being cardiothoracic surgeons as well as what is means to be a part of the American Association for Thoracic Surgery. The session includes a reception before and after the session offering light appetizers and beverages for socializing and networking with AATS members, mentors, and trainees. A highlight of the Annual Meeting. Sponsor noted on signage, transition slides, and on Mobile App.

OTHER ADVERTISING

AATS Daily News Print and E-Newsletter

AATS offers exhibitors the exclusive opportunity for additional exposure through advertising in the AATS Daily News, the official meeting publication for the AATS Annual Meeting. An electronic preview issue will be sent in April 2022 to over 6,000 cardiothoracic surgeons to aid them in planning their days at the meeting. A print version of the AATS Daily News will be distributed onsite to more than 2,500 cardiothoracic professionals and acts as the central guide for daily meetings, activities, and the latest news and developments in the cardiothoracic surgical community. Contact Peter Stevenson for more information: peter@captivatemedia.co.uk.

NEW Housing and Registration Confirmation Email Banner (Exclusive)

\$25,000

The Housing and Registration confirmations will include your advertising banner that will be sent to all attendees. This will be displayed via email, as well as on all mobile devices. Attendees will refer to this multiple times.

Meeting Bag Insert

\$6,000 per insert (5 available)

Your company will have the opportunity to include a flyer in the AATS meeting bags, which will be distributed to 2,500 attendees. This gives your company direct access. Limited to one flyer per company. Flyers limited to one 8 $\frac{1}{2}$ " x 11" page. Sponsors responsible for printing and shipping to site.

Agenda Book

Advertising is available in the final onsite agenda book, which is referenced constantly during the annual meeting and distributed to all meeting attendees. The final agenda contains a schedule-at-a-glance, program agenda, and floorplans. Artwork to be provided by sponsor and must be received no later than **March 1, 2022**. No extensions can be made on artwork due date.

Back of Agenda Book

\$20,000

Ads in Book (1 sided)

\$5,000

Live Streaming Sponsor (Exclusive)

\$50,000

AATS will be broadcasting "live" at all of the morning Plenary Sessions, as well as the sessions taking place in the main ballroom. Strategic blast emails, highlighting this event to those who can not attend, will attract many to watch "live" from all over the world. Sponsor will be highlighted on the frame of the broadcast, company name and logo for the duration.

ARTWORK DEADLINE

All artwork must be submitted to Freeman no later than **April 5, 2022** or a surcharge will be assessed to your final invoice.



^{*}Scheduled times subject to change based on final program





Industry-Supported Symposia

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AATS AND STS STATEMENT

The American Association for Thoracic Surgery (AATS) and Society of Thoracic Surgeons (STS) strongly discourage others from holding educational events during the 48 hours preceding and throughout the duration of AATS- and STS-sponsored meetings, including the AATS and STS Annual Meetings and the jointly sponsored Postgraduate Courses and Tech-Con Programs. Such unauthorized events are deemed detrimental to AATS and STS educational efforts, and create excessive demands on the time and resources of cardiothoracic surgeons. Both AATS and STS urge their members and corporate partners, as well as other education providers, to respect and adhere to this policy. In turn, each organization will seek to accommodate others in their efforts to reach the cardiothoracic surgery audience in conjunction with their respective and jointly conducted meetings.

Meeting space is available at the Hynes Convention Center for supported symposia for the benefit of the AATS. Should a company hold a symposium at an offsite location, pricing will still apply since the AATS audience will attend. Symposia are categorized as any function in which scientific material is presented to physicians. Refer to guidelines to arrange for your event to qualify for category 1 CME credit, but it is not required. Events with scientific content with less than 10 people and by invitation only or a social event with any number of people and no scientific content are considered Affiliate Functions (see Affiliate Functions page 8) and charges will apply accordingly. Symposia may be conducted during the following times only:

Dates	Lunch	Evening	
Saturday, May 14 Monday, May 16	12:30-1:30PM 12:15-1:15PM		

^{*}Scheduled times subject to change based on final program.

Time of Event	Regular Fee
Evening Symposia	\$35,000
Lunch Symposia	\$55,000*

^{*} Lunch symposium spots are limited, and first priority will be given to our Platinum Level sponsors.

All fees are based on 1-2 hour symposia time slots. Please add \$500 per each additional hour. Lunch symposia time will be based on final schedule. Food and Beverage and Audi-visual are an additional NOT included in this fee.

APPLICATION FORM AND FEES

A completed application form, copy of the proposed program (including titles and invited faculty), and the appropriate symposium fee must be received in the AATS Administrative Office. Applications will not be processed without the symposium fee. The symposium fee will be processed upon acceptance of your application. Acceptance letters will be sent to companies with appropriate details.

Remit payment to:

AATS, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA

Once space at the hotel has been assigned, refunds for canceled or withdrawn symposia will not be possible.

GUIDELINES

Those wishing to designate credit for their symposium will need to obtain certification from an accredited CME Provider/Accredited Sponsor (hospital, university, etc.). The AATS will not designate CME credit for these programs.

REGULATIONS

Although compliance with the AMA's *Ethical Opinion of Gifts to Physicians* from industry is the responsibility of the individual physician, every effort should be made to ensure that attendees are not put in a situation that would violate these guidelines. Approval of proposed symposia will be based on these and other regulations.

SERVICES PROVIDED

The AATS will provide the following for approved symposia:

- Access to meeting space at the Hynes Convention Center.
- Facility contact information so that all symposia details may be coordinated directly between the supporting organization and the Hynes Convention Center. Any significant changes must be approved by the AATS Administrative Office prior to final arrangments being made with the Hynes Convention Center.
- One Industry eblast highlighting your symposium will be sent one to two weeks out from the meeting.
- You may bring one 22" X 48" sign to place in the meeting registration area. Easels will be provided. You may include a plexi-pocket on your sign to hold literature, if desired.

The AATS logo may not be used in any promotion of Industry-Supported Symposia

All promotional material must include the following statement:

This session is an Industry-Supported satellite symposium and is not part of the AATS Annual Meeting accredited program.





Affiliate Functions 8

FUNCTION SPACE

Function space has been reserved for exhibitor/affiliate events at the Sheraton Boston Hotel. Company staff meetings are exempt from this rule and may occur on **Saturday, May 14, 2022** only during AATS programming, however no meeting can overlap with Plenary Sessions. Affiliate functions/events are considered any industry-supported meeting or social event that is by invitation-only and held in a private room in the Sheraton Boston Hotel during AATS Annual Meeting dates and must be approved by show management and will be assessed a fee below regardless of the location.

Fee Structure

Event Type	Number of People	Industry	Non-Profit	
Event / Meeting	1–25	\$4,000	\$750	
Event / Meeting	26-50	\$6,000	\$1,500	
Event / Meeting	51–100	\$8,000	\$2,000	
Event / Meeting	101 or more	\$12,000	\$2,500	
Staff / Board Meeting	11–150 (Saturday only)	\$2,000	\$500	

All fees are based on 1-2 hour time slots. Please add \$500 per each additional hour or fraction thereof. **Should a company hold an event at an offsite location, pricing will still apply since the AATS audience will attend.**

Date and Time Guidelines

Dates	Function Times
Thursday, May 12	8:00AM-8:00PM
Friday, May 13	After 5:00PM
Saturday, May 14	After 7:00PM
Sunday, May 15	After 6:00PM
Monday, May 16	After 6:00PM

NOTE: Dates/times listed are established to avoid conflict with the AATS program. Any company that does not adhere to the guidelines will risk loss of priority points. Schedule is subject to change based on the final program. Any cancellations received before **January 18, 2022** company will be liable for a 50% processing fee. For any cancellations received after **January 18, 2022** refunds will not be given. These time guidelines pertain to functions where physicians are requested to attend.





Exhibit Information

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EXHIBIT DATES AND HOURS*

Exhibit Dates Hours

 Saturday, May 14**
 6:00-8:00PM

 Sunday, May 15
 9:00AM-4:30PM

 Monday, May 16
 9:00AM-4:30PM

EXHIBIT SPACE RENTAL FEE

Booth Style Rental Fee

All Inline Booths US \$32.50 / square foot Each Corner US \$150 additional

Island Booth US \$36.50 / square foot (corners included)

APPLICATION AND DEPOSIT

Send in your application with your choices. Once we receive your application, an invoice representing 50% of the estimated amount will be generated. The balance will be due by **January 18, 2022.**

If paying by check, please make payable to AATS and send along with completed application to:

Exhibits AATS

A. Fassano & Company 200 Davistown Road, #1288 Blackwood, NJ 08012

BILLING / INVOICING / WIRE TRANSFER QUESTIONS

Kimberly Deptula, Financial Specialist 856-302-0885 aatsprocessing@AFassanoCo.com

REFUNDS AND CANCELLATIONS

No refunds will be given for reductions in space or cancellations received after **January 18, 2022** and obligate the exhibiting company to the full payment of exhibit space. All cancellations must be submitted in writing.

SPACE ASSIGNMENT / PRIORITY POINTS

Space assignments are based on priority points that have been earned by exhibiting at previous AATS Annual Meeetings. Each exhibitor will obtain one point per 10' x 10' exhibit unit and one point for each year the company has exhibited. Only the previous five years' accrued priority points are used in determining the total points applicable toward priority point assignment. If more than one company has the same number of priority points, assignment will be made in order of the date the application is postmarked and time stamped.

EXHIBIT HALL LOCATION

Exhibit will be located at the Hynes Convention Center, Auditorium, Hall C and D. All coffee breaks and lunches will be located in the exhibit hall.



EXHIBITOR BENEFITS

- ▼ Use of rented floor space.
- Standard flameproof booth equipment, pipe and drape 8' back wall and draped 3' side rails.
- ▼ A 7" x 44" identification sign (company name, city, and state).
- General perimeter security.
- ▼ Three (3) exhibit hall only and three (3) full conference registrations per 10' x 10'. Maximum # of badges is (60).
- ▼ Priority points towards selection of exhibit space for 2023.
- ▼ Listing in Mobile Application and Daily News Publications.

INSTALLATION / DISMANTLING DATES AND HOURS

Installation Hours

Wednesday, May 11 3:00-7:00PM

Only for booths 900 square foot or more

 Thursday, May 12
 8:00AM-5:00PM

 Friday, May 13
 8:00AM-5:00PM

 Saturday, May 14
 8:00AM-11:00AM

All exhibits must be set by 11:00AM on **Saturday, May 14** without exception. Assembly during exhibit hours will not be permitted.

Dismantling Hours

 Monday, May 16
 4:30PM-10:00PM**

 Tuesday, May 17
 8:00AM-5:00PM**

 Wednesday, May 18
 8:00AM-12:00PM

All exhibits must remain intact until the official closing time of 4:30PM on **Monday, May 16** and may not be dismantled in whole or in part prior to that time. Any exhibitor dismantling early will lose priority points.



^{**}Welcome Reception

^{**}Times subject to change based on final program Floorplan subject to change.





Exhibit Information

ACCESS TO EXHIBIT HALL

All workers and exhibiting company personnel must wear AATS badges or work passes during move-in and move-out. All personnel may enter and vacate the hall no more than 60 minutes prior to opening and after the closing of the hall. Access is prohibited after daily show closing.

CONDUCTING EXHIBITS

No drawings, raffles, or quiz-type contests of any type will be permitted. No bags or containers for collection of samples are to be distributed by an exhibitor. This applies to any envelope, folder, portfolio, box, etc., that provides carrying space for more than a single sample. Electrical or other mechanical apparatus must be muffled so that noise does not interfere with other Exhibitors. Character of the exhibits is subject to the approval of the Association.

The right is reserved to refuse applications, which do not meet standards required or expected, as well as the right to curtail exhibits or parts of exhibits, which reflect against the character of the meeting. This applies to displays, literature, advertising, novelties, souvenirs, conduct of person, etc. The use of glitter, confetti, sand, popcorn or simulated snow types of material is not permitted in the Hynes Convention Center. Additionally adhesive-backed decals may not be given away or utilized.

INFRINGEMENT

Interviews, demonstrations, and the distribution of literature or samples must be made within the area assigned to the exhibitor. Canvassing or distributing of advertising matter outside the exhibitor's own space will not be permitted.

FIRE PROTECTION

Exhibits and decorative materials must meet the requirements of the Hynes Convention Center Fire Safety Officer and the Boston Fire Department. The Fire Safety Officer, in conjunction with the City of Boston Fire Department, provide guidance to the Hilton for a safe venue for all guests and employees at our facilities. Prior to the show opening or at any time during the event, the Fire Safety Officer may inspect booths and other assembly areas to ensure these requirements are met. Fire regulations are strictly enforced.

FIRE SAFETY LIMITATIONS

The following limitations apply to all exhibits located in the exhibition halls in the Hynes Convention Center. Fire regulations are strictly enforced. Exhibitors, and their designated contractors shall comply with the Boston Fire Code, which apply to places of public assembly. It is the exhibitor's responsibility to ensure safe exhibit booth construction. Drapes, signs, banners, acoustical materials, decorating materials, plastic cloth and similar materials must be flame retardant or fabricated from inherently fireproof materials. Decorations, furnishings and equipment shall not impair the visibility of egress signs. No combustible materials, merchandise or signs shall be attached to, hung or draped over fire-resistant side and dear dividers of booths or attached to table skirting facing aisles unless fire resistant. Each enclosed or covered area must be protected by an audible smoke detector. This includes storage closets built into the exhibit. Each enclosed or covered area must display a charged and approved fire extinguisher.

Hazardous Materials are prohibited. These include: Compressed flammable gases such as acetylene, hydrogen, propane. Flammable and combustible liquids such as gasoline, kerosene, cleaning solvents and other petroleum-based materials, hazardous chemicals such as pool chemicals, pesticides, corrosives, herbicides, poisons, etc. Explosive material is not allowed. Cooking and/or warming devices must be in compliance with the hotel center rules which means exhibitor must contact hotel directly. Oil cloth, tar paper, sisal paper, Spanish moss and burlap are also prohibited.

As per Section 31-1.4.5 of the NFPA 101 Life Safety Code, furnishings or decorations of an explosive or highly flammable character shall not be used. Living trees in a balled condition with roots protected by an earth ball may be permitted provided they are maintained in a fresh condition and not allowed to become dry.













Past Exhibitors

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A & E Medical Corp. Abbott Vascular ABIOMED, Inc. Accumetrics Accuray Incorporated Acelity Acorn Cardiovascular Acute Innovations Admedus Advanced Cardiothoracic Consultants, LLC Aesculap, Inc Air Force Reserve

All Star Recruiting
Alsius Corporation AME Publishing Company American Heart Association AMOHS, Inc. Antimicrobial Copper Applied Fiberoptics

Arnold Publishers Arrow International Arteriocyte Medical ATMOS, Inc. AtriCure, Inc. Avalon Laboratories Aztec Heart, Inc. Baitella AG Baxter Healthcare

Berlin Heart BFW, Inc. Biointegral Surgical Biomet Microfixation

Baylis Medical

Bioring, SA BioStable Science & Engineering Blue Mountain Research, Inc. Bolton Medical, Inc.

Boss Instruments, Ltd. Boston Scientific Bovie Medical **Broncus Technologies** Cadence Pharmaceuticals California Medical Lab

Cardia Innovation AB Cardiac Assist, Inc. Cardica, Inc. Cardima

CardioAccess Cardiom Medical Cardiomedical GmbH Cardiomems

CardioNet Cardiosonix Cardious, Inc.

Cardiovascular Research Foundation

Cardivon CareFusion Carestream Medical Caris Life Sciences Carnegie Surgical LLC CAS Medical Systems, Inc. Castle Biosciences Inc. Castlewood Surgical

Ceremed Chain of Hope Chase Medical Inc. CHF Solutions, Inc. Clear Catheter Systems ClearCount Medical Solutions ClearFlow, Inc.

Confluent Surgical ConvaTec Cook Medical

Cormatrix Cardiovascular, Inc. CORONEO

Correx, Inc. Covidien

CRC Press - Taylor & Francis Group LLC

CryoLife, Inc. CTSNet CT Assist Cura Surgical, Inc. CureVentions Dallen Medical D'Ambra Technologies

Davol, Inc., a BARD Company

Deep Breeze Delacroix - Chevalier DePuy Synthes CMF Designs for Vision, Inc. De Soutter Medical Dilon Technologies
Dimeda Surgical Medical Direct Flow Medical, Inc. Doctors Research Group, Inc. Dornier Medtech

Dynasil Products EACTS

Edwards Lifesciences

Elmed Inc. Elsevier Inc. **Enova Illumination Essential Pharmaceuticals**

ESTS Ethicon

Exiqon Diagnostics

Experimental Surgical Services Fehling Surgical Instruments, Inc. First Choice

G & N Medical GE Healthcare Genesee BioMedical GerMedUSA Getinge Group GlaxoSmithkline Global Intercepts Gore & Associates GUNZE Ltd. Haemonetics Corp.

Heart Hugger/Gen'l Cardiac Technology

Heart Valve Interactive Corp Heart Valve Society HeartWare, Inc Hodder Arnold Publishing Hood Laboratories

Hospital Information Services

Hsiner Co., LTD I-Flow Corporation ImaCor, Inc. Implantable Devices Innercool Therapies Integra Lifesciences
Integrated Sensing Systems
International BioPhysics Corp.

International College of Robotic Surgery

Intuitive Surgical, Inc. ISMICS

IsoRay Medical JACE Medical JMS North America Johnson and Johnson **JOMDD** Kapp Surgical Instrument Inc. Kardium

Karl Storz Endoscopy Kimberly-Clark Corp King Pharmaceuticals KLS Martin, LP Koros USA, Inc.

Lara Tape Labs, LLC Lexion Medical LifeLike BioTissue, Inc. LifeNet Health

Lippincott Williams & Wilkins LivaNova LoupeCam by VizVOCUS

LSI Solutions Luna Innovations Luxtec Corporation

Mallinckrodt Pharmaceuticals Mani, Inc.

Market Access Partners Masimo Corporation Mayo Foundation McGraw-Hill Medical Medafor Inc.

MED Alliance Solutions

Medela, Inc. Medical Concepts Europe Medicure Pharma, Inc.

Medistim

Medos Medizintechnik Medpace Medical Device

Medtronic, Inc Med-USA Medical Inc. Merck & Co

Mesocare.org Methapharm Mettler Electronics MiCardia Corporation Micro Optical Corp MicroMed Technology Microsurgery Instruments, Inc.
Millicore AB

MT Medi Corp. My New Heart

Myriad Genetic Laboratories National Institutes of Health NeoChord, Inc.

Neomend, Inc. Nonin Medical, Inc. Nordson MICROMEDICS Northwest Tissue Services Novadaq Technologies Novo Surgical

Olympus America, Inc. Oncotech

Orascoptic Research Orthovita, Inc Osborn Medical Corp.

Oscor Medical Corp. Otto Trading, Inc. Oxford University Press PDL BioPharma, Inc. Pemco Inc. Peninsula Medical

PeriOptix, Inc. Peters Surgical Pfizer Pharmaceuticals Philips Healthcare Pinnacle Biologics

Plasma Surgical, Inc. Posthorax, Inc.

Precision Therapeutics Products for Medicine

Qualiteam s.r.l. Quest Medical Inc. Redax S.p.A rEVO Biologics

Richard Wolf Meical Instruments

Rose Micro Solutions RTI Surgical Rultract/Pemco Inc. Rumex International Scanlan International

Shumsky Therapeutic Products

SIC Brevetti SRL Siemens Healthcare Skeletal Kinetics Skytron

Smith & Nephew Society of Thoracic Surgeons

Somanetics Sontec Instruments Southmedic, Inc. Spec-Med Spiration

St. Jude Medical, Inc. Starion Instruments Stroke Prevention Systems Sunoptic Technologies Sunshine Health Surge Cardiovascular Surge Medical

Surgical Acuity, Inc.
Surgitel/General Scientific Corp

Symmetry Surgical SynCardia Systems SyntheMed, Inc. Synthes Teleflex Medical Temple University

Terumo Cardiovascular Group Thomas D. Morris, Inc.

Thompson Surgical Instruments, Inc.Thoramet Surgical Products

Transonic Systems, Inc. The Thoracic Surgery Foundation Ultralight Optics

University of Tennesee USB Medical, LLC Valves of the Heart, Inc. ValveXchange, Inc.

Varian Vascular Technology Veran Medical Technologies, Inc. Vikon Surgical Vision-Sciences, Inc. Vital Engineering

Vitalcor, Inc.

Vitalitec Wake Forest Innovations Wake Forest/Preclinical Surgical Services Welch Allyn, Inc.
Wexler Surgical Inc.
Wiley Blackwell Wolters Kluwer Health Worldwide Trends

Wrightwood Partners WSPCH Zimmer Biomet

Zimmer Biomet-Rejuvesol Solution

ZipperBelt.co







Sponsorship Support Agreement

12

Company / Exhibitor					
Contact		Title			
Address					
City		State	Zip		Country
Telephone	Fax		Email for Contact		
Authorized Signature					
due by January 18.	iment, the exhibitor agrees that this is a lega 2022 . Written cancellations received after J E II be issued unless the support is resold at the	nuary 18. 2022 w	ill not receive a refund. In the ev	vent of cancellation	prior to January 18, 2022, a
Sponsorship S	upport Levels				
□ Platinum□ Gold□ Silver□ Bronze	Please contact AATS for details \$150,000 \$100,000 \$50,000				
PAYMENT IN Fees are payable vi	FORMATION ia credit card or check. Please note that as p	part of our compli	ance we can no longer accept cr	edit card numbers	via e-mail. This policy is
•	e data security for cardholders and merchants		ŭ	ı will be blocked.	
	is form must be faxed if credit card number wn on a U.S. bank and are payable to: Amer	•			
Total Fee Due \$		Maste	□ MasterCard VIS	4 □ Visa	□ American Express
Credit Card #			Expiration Date Secu	rity Code	
Name as it appears on	the card				
Billing Contact Name	Billing Contact Phone	e Number			
A dd ross			Dilling Address - Come o	as About D Different	Address Provided Here
Address			Billing Address □ Same a	is above Different	Address Provided Here
City	State Zip	Country	Signature (I authorize AA	tTS to charge my cred	it card the above fees)
COMPLETE AI Melissa Binette, Sen American Association	ND RETURN TO: nior Director of Meetings and Industry, mbineti on for Thoracic Surgery, 800 Cummings Cente 00 Fax: 978-522-8469 Email: industry@aats.	te@aats.org er, Suite 350-V, Bev	verly, MA 01915 USA,		STAFF USE ONLY Authorized Approval





Marketing Support Agreement

13

ompany / Exhibitor				
ontact		Title		
ddress				
ity		State	Zip	Country
elephone	Fax		Email for Contact	
uthorized Signature				
	cancellation prior to J	January 18, 2022 , a	ract and 50% advanced payment is due with this agreement and refund less 25% fee will not be issued unless the support is reso	
Convention Center Promo	otion		Educational / Training Presentations	
	(See Envision for pric \$ Banner local	0,	AATS Technology Theaters (30 min) Preferred date/time:	\$15,000
-	\$ Graphic loca \$50,000	ation	 ☐ Perioperative/Team-Based Care Poster Compe ☐ Cardiothoracic Surgery Resident Poster Comp 	
lotel Promotion			Other Advertising	
Hotel Keycards	\$30,000		☐ Housing and Registration Confirmation Email	\$25,000
Hotel Room Drops Signs	\$25,000		☐ Meeting Bag Insert	\$6,000
xhibit Hall			☐ Agenda Book Back Cover	\$20,000
			☐ Agenda Book – 1 Page Ad	\$5,000
Consult Suites (100 square fee			☐ Live Streaming Sponsor	\$50,000
Technology Suites Exhibit Hall Aisle Signs	\$55,000 \$30,000			
Exhibit Hall Entrance Carpet	\$15,000 each			
Custom Branded PPE Station		nits	Total Support Fee Due \$	
esigned to increase data security f	or check. Please note for cardholders and m	erchants. Emails rec	r compliance we can no longer accept credit card numbers via e ceived containing credit card information will be blocked.	e-mail. This policy is
O NOT EMAIL. This form must be		9		
hecks must be drawn on a U.S. ba	ink and are payable to	o: American Associa		
otal Fee Due \$	☐ Che	eck #	MasterCard VISA ☐ Visa MasterCard	American Express
redit Card #			Expiration Date Security Code	
ame as it appears on the card				
lling Contact Name	Billing Cont	act Phone Number		
ddress			Billing Address 🗖 Same as Above 🗖 Different Addr	ess Provided Here
ty	State	Zip Country	Signature (I authorize AATS to charge my credit card	I the above fees)
l Wire Transfer : Please call our o	offices at 978-252-220	o for wiring informa	ation. Wire fees will be added to invoice.	
5 mansion. Ficase can out o	203 40 3/0 232 220	5 . 51 ·································	account the recovering be added to involce.	STAFF USE ONLY
OMPLETE AND RETU	RN TO:			
Juli LETE AND KETO	1114 1 0 1			



 ${\it Melissa~Binette, Senior~Director~of~Meetings~and~Industry, mbinette@aats.org}$ American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA, Phone: 978-252-2200 Fax: 978-522-8469 Email: industry@aats.org **We do not accept credit card payments via email.**









Industry-Supported Symposium Application

14

CVA	IUM [\ F T A	

Exact Title of Symposium (This is how the event	name will appe	ear in the mobile app	.)	Name of Accrediti	ng Organization (if applicable)	
Company / Exhibitor						
Contact		Title	2			
Address						
City		State	e	Zip		Country
Telephone	Fax			Email for Contact		
Onsite Contact		Onsi	ite Contact Pho	one Number		
By signing this document, the exhibitor agr due by January 18, 2022 . Written cancellat refund less 25% will be issued unless the su	ions receive	ed after January 18	3, 2022 will no	ot receive a refund. In	the event of cancellation p	rior to January 18, 2022, a
Requested Date Friday, May 13, After 5:00PM Saturday, May 14, Before 9:00AM Saturday, May 14, Lunch 12:30-1:30PM*	Start	AM PM	Finish	AM PM	☐ U-shape ☐ Recepti	Hollow Square ☐ Classrocion ☐ Podium ☐ Stage ater ☐ Head Table # ppl _
 □ Saturday, May 14, After 7:35PM □ Sunday, May 15, Before 7:45AM □ Sunday, May 15, After 6:30PM □ Monday, May 16, Before 7:45AM □ Monday, May 16, Lunch 12:15-1:15PM* □ Tuesday, May 17, Before 7:45AM * Lunch symposium spots are limited, and 	Start Start Start	AM PM	Finish Finish Finish		Food / Beverage Neede Audiovisual labor, and fo	ed: 🗖 Yes 🗖 No ood and beverage not included
Symposium Pricing All events must I \$500 will be charged with each additional I	oe "invitatio	n only." All events a			ce with a maximum of 2 hou	ırs. An additional
Regular Fee: ☐ Dinner \$35,000 ☐	Lunch \$55,	,000				
PAYMENT INFORMATION Fees are payable via credit card or check designed to increase data security for cardh DO NOT EMAIL. This form must be faxed if	olders and m	nerchants. Emails re	eceived conta	ining credit card infor		via e-mail. This policy is
Checks must be drawn on a U.S. bank and a		`		.,		
Total Fee Due \$	☐ Ch	eck #	MasterCard	☐ MasterCard	VISA □ Visa	American Express
Credit Card #				Expiration Date	Security Code	
Name as it appears on the card						
Billing Contact Name	Billing Cont	tact Phone Number				
Address				Billing Address	Same as Above Different A	Address Provided Here
City	State	Zip Country	/	Signature (I autho	prize AATS to charge my credit	card the above fees)
☐ Wire Transfer: Please call our offices at COMPLETE AND RETURN TO Melissa Binette. Senior Director of Meeting):	Ü		fees will be added to i	invoice.	STAFF USE ONLY Authorized Approval

Melissa Binette, Senior Director of Meetings and Industry, mbinette@aats.org

American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA,

Phone: 978-252-2200 Fax: 978-522-8469 Email: industry@aats.org **We do not accept credit card payments via email.**





Affiliate Function Space Request Form

15

Company / Group						
Address						
City		State	2	Zip		Country
Onsite Contact						
Onsite Contact Mobile		Onsi	te Contact Ema	il		Fax
By signing this document, the exhibitor due by January 18, 2022 . Written canc refund less 25% will be issued unless th	ellations receive	d after January 18	, 2022 will not	t receive a refund	. In the event of ca	incellation prior to January 18, 2022, a
Requested Date	Requeste				Meeting Typ	oe e
☐ Thursday, May 12, 8:00AM-8:00PM		Д АМ Д РМ		ДАМ ДРМ		Meeting 🔲 Staff Meeting
☐ Friday, May 13, After 5:00PM		Д АМ Д РМ		🔲 АМ 🔲 РМ		☐ Dinner ☐ Social Event
☐ Saturday, May 14, Before 9:00AM		Д АМ Д РМ		🔲 АМ 🔲 РМ	Other	
☐ Saturday, May 14, After 7:35PM		Д АМ Д РМ		🔲 АМ 🔲 РМ	Room Setup	
Sunday, May 15, Before 7:45AM		Д АМ Д РМ		🔲 АМ 🔲 РМ	☐ Banquet/F	Rounds 🔲 Hollow Square 🔲 Classroom
Sunday, May 15, After 6:30PM			Finish			☐ Reception ☐ Podium ☐ Stage
Monday, May 16, Before 7:45AM					☐ Conferen	ce 🗖 Theater 📮 Head Table # ppl
☐ Tuesday, May 17, Before 7:45AM	Start	ш ам ш Рм	FIIIISII	ы ам ы Рм	Food / Beve	rage Needed: 🗖 Yes 📮 No
					If yes, type:	☐ Breakfast ☐ Lunch ☐ Dinner
Event Name (as it will appear on electronic s Function Room Pricing					_	☐ Reception ☐ AM Break ☐ PM Break
	ndance with a ma elow. Numb 1 - 25 26 - 50 51 - 100	er of People	An additional \$ For P \$4, \$6, \$8, \$12, \$2,4	rofit 000 000 000 000	_	☐ Reception ☐ AM Break ☐ PM Bre
Function Room Pricing All events are priced per estimated atter Off-site events are subject to the fees be Function Type Event/Meeting Event/Meeting Event/Meeting Event/Meeting Event/Meeting	ndance with a ma elow. Numb 1 - 25 26 - 50 51 - 100 101 or 11 - 150 heck. Please not	er of People o more (Saturday only)	For P	rofit ooo ooo ooo cooo ooo	ed with each addit Non-Profit \$750 \$1,500 \$2,000 \$2,500 \$500	□ Reception □ AM Break □ PM Break ional hour scheduled. Expected Attendance □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □ □
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COMPLETE AND RETURN TO:

Melissa Binette, Senior Director of Meetings and Industry, mbinette@aats.org

American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA,

Phone: 978-252-2200 Fax: 978-522-8469 Email: industry@aats.org **We do not accept credit card payments via email.**









Exhibit Space Application

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Company / Exhibitor				
Primary Contact		Title		
Address				
City		State	Zip	Country
Telephone	Fax		Email for Contact	
Authorized Signature				
EXHIBIT SPACE Preferred Locations; (List boot)	n numbers) 1st C	hoice 2'	nd Choice 3 rd Ch	oice 4 th Choice
□ All Inline Booths US \$32.50 □ Each Corner US \$150 addit □ Island Booth US \$36.50 / s	/ square foot ional	_	_	
Total Fee Due \$				
⊤ Once we receive your application ⊤ Final payment is due by January		of the estimated amoun	t will be generated.	
We would like to be near				
We would NOT like to be near.(AAT	S will make every effort to honor	vour location requests.)		

We would NOT like to be near.(AATS will make every effort to honor your location requests.,

By signing this document, exhibitor agrees that this is a legally binding contract. Once we receive your application, an invoice representing 50% of the estimated amount will be generated. The balance is due by **January 18, 2022**. No refund will be given for reductions in space or cancellations received after **January 18, 2022** and obligate the exhibiting company to the full payment of exhibit space.

Submit application to: aatsprocessing@AFassanoCo.com

The American Association for Thoracic Surgery, and its authorized representatives are hereinafter referred to as "Show Management."

1. PAYMENT, REFUNDS AND CANCELLATIONS. Once we receive your application, an invoice representing 50% of the estimated amount will be generated. The balance of the space rental charge will become due and payable on January 18, 2022. Applications submitted after January 18, 2022 must be accompanied by payment IN FULL. Space will not be confirmed until payment is made.

For cancellations or downgrades prior to **January 18, 2022**, the exhibitor will be refunded their deposit minus a 25% processing fee. For cancellations on or after **January 18, 2022**, no refunds will be issued and exhibitor will be responsible for paying the remaining balance.

In the event that AATS cancels the in-person Annual Meeting for any reason, including but not limited to, causes not reasonably within the Association's control, the Association in its sole discretion will determine the disposition of the funds paid by the exhibitor, which disposition could include, but not be limited to, a forfeiture of the entire amount paid, a refund of all or part of the amount paid, or the crediting of some or all of the amount paid to a future AATS event. In no event shall the Association's liability to the exhibitor for damages incurred due to the cancellation of the Annual Meeting exceed the amount paid. The AATS and Exhibit Management will not be held liable for any costs incurred by the exhibitor, other than the cost of exhibit space rental.

It is expressly agreed by the exhibitor that in the event he/she fails to pay the space rental at the times specified, or fails to comply with any other provisions

contained in these rules and regulations concerning his/her use of exhibit space, Show Management shall have the right to reassign the booth location shown on the face of the contract or to take possession of said space and lease same, or any part thereof, to such parties and upon such terms and conditions as it may deem proper. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages, the amount paid by him/her for their space reservation, regardless of whether or not the Show Management enters into a further lease for the space involved.

- 2. SPACE RENTAL AND ASSIGNMENT OF LOCATION. Whenever possible, space assignments will be made by Show Management in keeping with the preferences as to location requested by the exhibitor. SHOW MANAGEMENT, HOWEVER, RESERVES THE RIGHT TO MAKE THE FINAL DETERMINATION OF ALL SPACE ASSIGNMENTS IN THE BEST INTERESTS OF THE EXPOSITION.
- 3. USE OF SPACE, SUBLETTING OF SPACE. No exhibitor shall assign, sublet, or share the space allotted with another business or firm unless approval has been obtained in writing from Show Management. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the exhibitor's display, parent or subsidiary companies excepted. Exhibitors must show only goods manufactured or dealt by them in the regular course of business. Should an article of non-exhibiting firm be required for operation or demonstration in an exhibitor's display, identification of such







Exhibit Space Application

article shall be limited to the usual and regular nameplate, imprint or trademark under which same is sold in the general course of business. No firm or organization not assigned exhibit space will be permitted to solicit business within the Exhibit Areas.

- 4. EXHIBITORS AUTHORIZED REPRESENTATIVE. Each exhibitor must name one person to be his/her representative in connection with installation, operation and removal of the firm's exhibit. Such representative shall be authorized to enter into such service contracts as may be necessary and for which the exhibitor shall be responsible. The exhibitor shall assume responsibility for such representative being in attendance throughout all exposition periods; and this representative shall be responsible for keeping the exhibit neat, manned and orderly at all times. For their own safety and protection, children sixteen (16) years of age and under will not be admitted to the exhibit halls at any time.
- 5. INSTALLATION AND REMOVAL. Show Management reserves the right to fix the time for the installation of a booth prior to the Show opening and for its removal after the conclusion of the Show. Installation of all exhibits must be fully completed by the opening time of the exposition. Any space not claimed and occupied three hours prior to opening, may be resold or reassigned without refund. No exhibitor will be allowed to dismantle or repack any part of his exhibit until after the closing of the Show.
- 6. ARRANGEMENT OF EXHIBITS. Each exhibitor is provided an Official Exhibitor Kit. The Exhibitor Kit describes the type and arrangement of exhibit space and the standard equipment provided by Show Management for booth construction. All booth space must be arranged and constructed in accordance with the guidelines, provisions and limitations contained in the Exhibitor Kit. If, in the sole opinion of Show Management, any exhibit fails to conform to the Exhibitor Kit guidelines, or the provisions set forth herein, such exhibit will be prohibited from functioning at any time during the exposition.

Exhibitor Plan Review. Booth construction plans and layout arrangements for first-time exhibitors, exhibits in peninsula or island booth spaces, or involving other unusual construction features, must be submitted for approval at least sixty (60) days prior to the opening of the exposition.

- 7. EXHIBITS & PUBLIC POLICY. Each exhibitor is charged with knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety, while participating in this exposition. Compliance with such laws is mandatory for all exhibitors and the sole responsibility is that of the exhibitor. Show Management and service contractors have no responsibility pertaining to the compliance with laws as to public policy as far as individual exhibitor's space, materials and operation is concerned. All booth decorations including carpeting must be flame-proofed and all hangings must clear the floor. Electrical wiring must confirm with the National Electrical Code Safety Rules, unless the fire and safety code applicable to the facilityr are more stringent. If inspection indicates any exhibitor has neglected to comply with these regulations, or otherwise incurs fire hazard, the right is reserved to cancel all or such part of his exhibit as may be irregular, and effect the removal of same at exhibitor's expense. Refunds will not be issued in the event of cancellation due to noncompliance with law. Exhibitors will not be permitted to store behind their booth background any excess material such as cardboard cartons, literature, etc. Excess supplies must be stored in areas which will be made available for such purpose. If unusual equipment or machinery is to be installed, or if appliances that might come under fire codes are to be used the exhibitor should communicate with Show Management for information concerning facilities or regulations. Exhibitors must comply with City and State fire regulations. Independent contractors must conform to IAEE, ESCA and ED&PA guidelines. Exhibitors must comply with applicable federal, state, provincial, and local fire and safety regulations.
- 8. STORAGE OF PACKING CRATES AND BOXES. Exhibitors will not be permitted to store packing crates and boxes in their booths during the exhibit period, but these, when properly marked, will be stored and returned to the booth by service contractors. It is the exhibitor's responsibility to mark and identify his crates. Crates not properly marked or identified may be destroyed. Show Management assumes no responsibility for the contents of crates or boxes improperly labeled as "empty". Because of lack of storage facilities, it may be necessary to store empty crates and cartons outside the building. Every effort will be made to protect the crates from the elements, but neither Show Management nor its service contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged at prevailing rates. Crates, boxes or other exhibit materials unclaimed by the exhibitor after the Show will be removed at the exhibitor's expense. Exhibitors will be billed by Show Contractors for removal time and materials at prevailing rates.

9. OPERATION OF DISPLAYS. Show Management reserves the right to restrict the operation of, or evict completely, any exhibit which, in its sole opinion, detracts from the general character of the exposition as a whole. This includes, but is not limited to, an exhibit which, because of noise, flashing lights, method of operation, display of unsuitable material, are determined by Show Management to be objectionable to the successful conduct of the exposition as a whole. Use of so-called "barkers" or "pitchmen" is strictly prohibited. All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each exhibitor is responsible for keeping the aisles near its exhibit space free of congestion caused by demonstrations or other promotions. Direct Sales. No retail sales are permitted within the exhibit area at any time, but orders may be taken for future delivery.

Literature Distribution. All demonstrations or other activities must be confined to the limits of the exhibitor's booth space. Distribution of circulars may be made only within the space assigned to the exhibitor distributing such materials. No advertising circulars, catalogs, folders, or devices shall be distributed by exhibitors in the aisles, meeting rooms, registration areas, lounges, or grounds of the host facility. Trade publishers are prohibited from soliciting advertising during the Show. Trade publications may be distributed from their booth, but automatic distribution is prohibited.

Live Animals. Live animals are prohibited.

Models. Booth representatives, including models or demonstrators, must be properly and modestly clothed. Excessively revealing attire is prohibited.

Sound. Exhibits which include the operation of musical instruments, radios, sound projection equipment, public address systems or any noisemaking machines must be conducted or arranged so that the noise resulting from the demonstration will not annoy or disturb adjacent exhibitors and their patrons, nor cause the aisles to be blocked. Operators of noisemaking exhibits must secure approval of operating methods before the exhibit opens.

- 10. **SOCIAL ACTIVITIES.** Exhibitor agrees to refrain from sponsoring hospitality suites/rooms or other functions during official show activities, including exhibit hours, social functions, educational seminars and any other related activity scheduled by AATS.
- 11. LIABILITY. Each exhibitor agrees to indemnify, hold harmless and defend the AATS; A. Fassano & Company; the Massachusetts Convention Authority, Boston Convention & Exhibition Center; Freeman; and the members, officers, directors, agents, and employees of each of these entities from and against any and all liabilities, damages, actions, costs, losses, claims, and expenses (including attorneys' fees), including litigation commenced by or against the exhibitor, on account of personal injury, negligence, fault, or violation of law or ordinance, or from or out of the occupancy or use of the Facility by the exhibitor or its employees, agents, contractors, patrons, guests, exhibitors, invitees, or any other person entering the Facilities licensed with the implied or express permission of the exhibitor. Such indemnification by the exhibitor shall apply unless such damage or injury results from the sole negligence, gross negligence, or willful misconduct of the AATS; A. Fassano & Company; the Massachusetts Convention Authority, Boston Convention & Exhibition Center; Freeman; or the members, officers, directors, agents, and employees of each of these entities. In addition, each exhibitor acknowledges that the entities outlined above do not maintain insurance covering the exhibitor's property and that it is the sole responsibility of the exhibitor to obtain business interruption and property damage insurance covering such losses by the exhibitor.

Exhibitor shall obtain all necessary licenses and shall pay all costs and fees from the use of copyrighted music or dramatic materials, or any other property subject to trademark, patent or other proprietary right which is used or incorporated in the Exhibitors booth or event.

- 12. INSURANCE. Each non-official contractor or exhibitor who will self-install an exhibit must supply Exhibit Management with a current comprehensive public liability certificate of insurance with combined single limits of \$1 million bodily injury and property damage and/or \$2 million general aggregate with a \$1 million per occurrence limit, naming as additionally insured the AATS; A. Fassano & Company; the Massachusetts Convention Authority, Hynes Convention Center; Freeman; and the members, officers, directors, agents, and employees of each of these entities. Email certificates and forms found in the exhibitor service kit should be sent to the appropriate contact.
- 13. **CANCELLATION OF EXPOSITION/FORCE MAJEURE.** The performance of this Agreement by AATS is subject to a Force Majeure event (as defined below), making the Venue, in the sole discretion of AATS, unfit for occupancy or the





Exhibit Space Application

holding of the Annual Meeting, or which otherwise makes impossible, illegal, or commercially impracticable the performance of AATS under this Agreement. Upon the occurrence of a Force Majeure event, AATS may take such action as is reasonable under the circumstances, including termination of this Agreement or the postponement or relocation of the Annual Meeting (or any part thereof). AATS shall not be responsible for delays, damage, loss, increased costs, or other unfavorable conditions arising by virtue of a Force Majeure event. As used herein, a "Force Majeure event" shall mean any cause or circumstance beyond AATS's control making it illegal, impossible or commercially impracticable to hold the Exhibition or which otherwise has a materially adverse effect on the ability of AATS to perform its obligations under this Agreement, including, but not be limited to: fire; casualty; flood; epidemic; World Health Organization travel advisory or travel alert; earthquake; volcanic eruption; explosion or accident; blockade embargo; inclement weather; governmental restraints; restraints or orders of civil defense or military authorities; act of public enemy; riot or civil disturbance; act or threatened act of terrorism, strike, lockout, boycott or other labor disturbance; Venue cancellation, inability to secure sufficient labor; technical or other personnel failure; impairment or lack of adequate transportation facilities; inability to obtain condemnation, requisition or commandeering of necessary supplies or equipment; local, state or federal laws, ordinances, rules, orders, decrees or regulations whether legislative, executive or judicial, and whether constitutional or unconstitutional; or acts of God.

14. CARE OF BUILDING AND EQUIPMENT. Exhibitors or their agents shall not injure or deface any part of the exhibit building, the booths, or booth contents or show equipment and décor. When such damage appears, the exhibitor is liable to the owner of the property so damaged. Exhibitors will be held liable for any damage caused to the convention center and decorations may not be taped, nailed, tacked, stapled, or otherwise fastened to ceilings, painted surfaces, columns, fabrics, doors, windows or walls. Glitter is not permitted in the Hynes Convention Center. Adhesive backed decals/stickers (except for name tags) may not be used or distributed on the premises. Decorations may not block exit doors, fire extinguishing equipment, sprinklers, or emergency lighting systems. All decorating materials must be constructed of flameproof material or treated with approved flame proofing solution.

15. AMERICANS WITH DISABILITIES ACT. As applicable, Exhibitors acknowledge their responsibility to comply with the Americans with Disabilities Act, US with Disabilities Act, and any similar provincial or local legislation (individually and collectively, the "Act"). Exhibitor shall also indemnify and hold harmless Show

Management, and facility against cost, expense, liability or damage which may be incident to, arise out of or be caused by Exhibitor's failure to comply with the Act.

16. **OTHER REGULATIONS.** Any and all matters not specifically covered by the preceding rules and regulations shall be subject solely to the decision of Show Management.

Show management shall have full power to interpret, amend, and enforce these rules and regulations, provided exhibitors receive notice of any amendments when made. Each exhibitor and its employees agrees to abide by the foregoing rules and regulations and by any amendments or addition thereto in conformance with the preceding sentence. Exhibitors or their representative who fail to observe these conditions of contract or who, in the opinion of show management, conduct themselves unethically may immediately be dismissed from the exhibit area without refund or other appeal.

By signature, I acknowledge that I have signing authority for the organization represented here, and that I have read and agree to the terms and conditions within this Exhibit Space Application.

Date		
Primary Contact		
Authorized Signature		
Title		

PAYMENT INFORMATION

Exhibitor will be invoiced after applying and booth location is confirmed. The invoice will include the link to the payment portal.

Fees are payable via credit card or check. Please note that as part of our compliance we can no longer accept credit card numbers via e-mail. This policy is designed to increase data security for cardholders and merchants. Emails received containing credit card information will be blocked.

Checks must be drawn on a U.S. bank and are payable to: American Association for Thoracic Surgery

BILLING / INVOICING / WIRE TRANSFER QUESTIONS

Kimberly Deptula, Financial Specialist

856-302-0885

EMAIL: aatsprocessing@AFassanoCo.com







Tech Suite Application

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Company / Exhibitor				
Contact		Title		
Address				
City		State	Zip	Country
Telephone	Fax		Email for Contact	
Authorized Signature				

\$55,000

Location preferences; (List suite names)

1st Choice ____

2nd Choice ____

3rd Choice ____

4th Choice ____

- imes 50% deposit is required with submission of the application.
- T Final payment is due by January 18, 2022. No refunds will be issued after this date

Tech Suite benefits to include:

- ▼ AATS to provide Live Streaming of Plenary
- T Dedicated section of the Mobile App, highlighting Suite activities each day
- $\ensuremath{\mathsf{T}}$ Sponsor to be recognized on Simulcast of event
- ${\scriptscriptstyle\mathsf{T}}$ Five (5) Tickets to President's Reception
- T One (1) Blast Email sent on your behalf to advertise Suite Recognition on Signage and Transition Slides
- ▼ Onsite Bag stuffer

By signing this document, exhibitor agrees that this is a legally binding contract and 50% advanced payment is due with this agreement and the balance is due by **January 18, 2022**. No refund will be given for reductions in space or cancellations received after **January 18, 2022** and obligate the exhibiting company to the full payment of exhibit space.

Submit application to: industry@aats.org or fax to 978-522-8469

The American Association for Thoracic Surgery, and its authorized representatives are hereinafter to as "Show Management."

1. PAYMENT AND REFUNDS. All applications must be accompanied by a deposit in the amount of 50% of the total booth fee. The balance of the space rental charge will become due and payable on January 18, 2022. Applications submitted after January 18, 2022 must be accompanied by payment IN FULL. Space will not be confirmed until payment is made.

For cancellations or downgrades prior to **January 18, 2022**, the exhibitor will be **refunded their deposit minus a 25% processing fee. For cancellations on or after January 18, 2022**, no refunds will be issued and exhibitor will be responsible for paying the remaining balance.

In the event that AATS cancels the in-person Annual Meeting for any reason, including but not limited to, causes not reasonably within the Association's control, the Association in its sole discretion will determine the disposition of the funds paid by the exhibitor, which disposition could include, but not be limited to, a forfeiture of the entire amount paid, a refund of all or part of the amount paid, or the crediting of some or all of the amount paid to a future AATS event. In no event shall the Association's liability to the exhibitor for damages incurred due to the cancellation of the Annual Meeting exceed the amount paid. The AATS and Exhibit Management will not be held liable for any costs incurred by the exhibitor, other than the cost of exhibit space rental.

It is expressly agreed by the exhibitor that in the event he/she fails to pay the space rental at the times specified, or fails to comply with any other provisions contained in these rules and regulations concerning his/her use of exhibit space, Show Management shall have the right to reassign the booth location shown on the face of the contract or to take possession of said space and lease same, or any part thereof, to such parties and upon such terms and conditions as it may deem proper. In the event of a default by the exhibitor, as set forth in the previous sentence, the exhibitor shall forfeit as liquidated damages, the amount paid by him/her for their space reservation, regardless of whether or not the Show Management enters into a further lease for the space involved.

- 2. SPACE RENTAL AND ASSIGNMENT OF LOCATION. Whenever possible, space assignments will be made by Show Management in keeping with the preferences as to location requested by the exhibitor. SHOW MANAGEMENT, HOWEVER, RESERVES THE RIGHT TO MAKE THE FINAL DETERMINATION OF ALL SPACE ASSIGNMENTS IN THE BEST INTERESTS OF THE EXPOSITION.
- 3. USE OF SPACE, SUBLETTING OF SPACE. No exhibitor shall assign, sublet, or share the space allotted with another business or firm unless approval has been obtained in writing from Show Management. Exhibitors are not permitted to feature names or advertisements of non-exhibiting manufacturers, distributors or agents in the exhibitor's display, parent or subsidiary companies excepted. Exhibitors must show only goods manufactured or dealt by them in the regular course of business. Should an article of non-exhibiting firm be required for





Tech Suite Application

operation or demonstration in an exhibitor's display, identification of such article shall be limited to the usual and regular nameplate, imprint or trademark under which same is sold in the general course of business. No firm or organization not assigned exhibit space will be permitted to solicit business within the Exhibit Areas.

- 4. EXHIBITORS AUTHORIZED REPRESENTATIVE. Each exhibitor must name one person to be his/her representative in connection with installation, operation and removal of the firm's exhibit. Such representative shall be authorized to enter into such service contracts as may be necessary and for which the exhibitor shall be responsible. The exhibitor shall assume responsibility for such representative being in attendance throughout all exposition periods; and this representative shall be responsible for keeping the exhibit neat, manned and orderly at all times. For their own safety and protection, children sixteen (16) years of age and under will not be admitted to the exhibit halls at any time.
- 5. INSTALLATION AND REMOVAL. Show Management reserves the right to fix the time for the installation of a booth prior to the Show opening and for its removal after the conclusion of the Show. Installation of all exhibits must be fully completed by the opening time of the exposition. Any space not claimed and occupied three hours prior to opening, may be resold or reassigned without refund. No exhibitor will be allowed to dismantle or repack any part of his exhibit until after the closing of the Show.
- 6. ARRANGEMENT OF EXHIBITS. Each exhibitor is provided an Official Exhibitor Kit. The Exhibitor Kit describes the type and arrangement of exhibit space and the standard equipment provided by Show Management for booth construction. All booth space must be arranged and constructed in accordance with the guidelines, provisions and limitations contained in the Exhibitor Kit. If, in the sole opinion of Show Management, any exhibit fails to conform to the Exhibitor Kit guidelines, or the provisions set forth herein, such exhibit will be prohibited from functioning at any time during the exposition.

Suite Plan Review. Suite construction plans and layout arrangements for preimier tech suites must be submitted for approval at least sixty (60) days prior to the opening of the exposition.

- 7. SUITE & PUBLIC POLICY. Each exhibitor is charged with knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety, while participating in this exposition. Compliance with such laws is mandatory for all exhibitors and the sole responsibility is that of the exhibitor. Show Management and service contractors have no responsibility pertaining to the compliance with laws as to public policy as far as individual exhibitor's space, materials and operation is concerned. All booth decorations including carpeting must be flameproofed and all hangings must clear the floor. Electrical wiring must confirm with the National Electrical Code Safety Rules, unless the fire and safety code applicable to the Hynes Convention Center are more stringent. If inspection indicates any exhibitor has neglected to comply with these regulations, or otherwise incurs fire hazard, the right is reserved to cancel all or such part of his exhibit as may be irregular, and effect the removal of same at exhibitor's expense. Refunds will not be issued in the event of cancellation due to noncompliance with law. Exhibitors will not be permitted to store behind their booth background any excess material such as cardboard cartons, literature, etc. Excess supplies must be stored in areas which will be made available for such purpose. If unusual equipment or machinery is to be installed, or if appliances that might come under fire codes are to be used the exhibitor should communicate with Show Management for information concerning facilities or regulations. Exhibitors must comply with City and State fire regulations. Independent contractors must conform to IAEE, ESCA and ED&PA guidelines. Exhibitors must comply with applicable federal, state, provincial, and local fire and safety regulations.
- 8. STORAGE OF PACKING CRATES AND BOXES. Exhibitors will not be permitted to store packing crates and boxes in their booths during the exhibit period, but these, when properly marked, will be stored and returned to the booth by service contractors. It is the exhibitor's responsibility to mark and identify his crates. Crates not properly marked or identified may be destroyed. Show Management assumes no responsibility for the contents of crates or boxes improperly labeled as "empty". Because of lack of storage facilities, it may be necessary to store empty crates and cartons outside the building. Every effort will be made to protect the crates from the elements, but neither Show Management nor its service contractors will assume any responsibility for damage to them. The removal and return of large crates that cannot be handled by hand trucks will be charged at prevailing rates. Crates, boxes or other exhibit materials unclaimed by the exhibitor after the Show will be removed at the exhibitor's expense. Exhibitors will be billed by Show Contractors for removal time and materials at prevailing rates.
- 9. **OPERATION OF DISPLAYS.** Show Management reserves the right to restrict the operation of, or evict completely, any exhibit which, in its sole opinion, detracts from the general character of the exposition as a whole. This includes, but is not limited to, an exhibit which, because of noise, flashing lights, method of operation, display

of unsuitable material, are determined by Show Management to be objectionable to the successful conduct of the exposition as a whole. Use of so-called "barkers" or "pitchmen" is strictly prohibited. All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each exhibitor is responsible for keeping the aisles near its exhibit space free of congestion caused by demonstrations or other promotions. Direct Sales. No retail sales are permitted within the exhibit area at any time, but orders may be taken for future delivery.

Literature Distribution. All demonstrations or other activities must be confined to the limits of the exhibitor's booth space. Distribution of circulars may be made only within the space assigned to the exhibitor distributing such materials. No advertising circulars, catalogs, folders, or devices shall be distributed by exhibitors in the aisles, meeting rooms, registration areas, lounges, or grounds of the host facility. Trade publishers are prohibited from soliciting advertising during the Show. Trade publications may be distributed from their booth, but automatic distribution is prohibited.

Live Animals. Live animals are prohibited.

Models. Booth representatives, including models or demonstrators, must be properly and modestly clothed. Excessively revealing attire is prohibited.

Sound. Exhibits which include the operation of musical instruments, radios, sound projection equipment, public address systems or any noisemaking machines must be conducted or arranged so that the noise resulting from the demonstration will not annoy or disturb adjacent exhibitors and their patrons, nor cause the aisles to be blocked. Operators of noisemaking exhibits must secure approval of operating methods before the exhibit opens.

- 10. **SOCIAL ACTIVITIES.** Exhibitor agrees to refrain from sponsoring hospitality suites/rooms or other functions during official show activities, including exhibit hours, social functions, and Plenary hours of the educational program.
- 11. LIABILITY. Each exhibitor agrees to indemnify, hold harmless and defend the AATS; A. Fassano & Company; the Massachusetts Convention Authority, Boston Convention & Exhibition Center; Freeman; and the members, officers, directors, agents, and employees of each of these entities from and against any and all liabilities, damages, actions, costs, losses, claims, and expenses (including attorneys' fees), including litigation commenced by or against the exhibitor, on account of personal injury, negligence, fault, or violation of law or ordinance, or from or out of the occupancy or use of the Facility by the exhibitor or its employees, agents, contractors, patrons, guests, exhibitors, invitees, or any other person entering the Facilities licensed with the implied or express permission of the exhibitor. Such indemnification by the exhibitor shall apply unless such damage or injury results from the sole negligence, gross negligence, or willful misconduct of the AATS; A. Fassano & Company; the Massachusetts Convention Authority, Boston Convention & Exhibition Center; Freeman; or the members, officers, directors, agents, and employees of each of these entities. In addition, each exhibitor acknowledges that the entities outlined above do not maintain insurance covering the exhibitor's property and that it is the sole re-sponsibility of the exhibitor to obtain business interruption and property damage insurance covering such losses by the exhibitor.

Exhibitor shall obtain all necessary licenses and shall pay all costs and fees from the use of copyrighted music or dramatic materials, or any other property subject to trademark, patent or other proprietary right which is used or incorporated in the Exhibitors booth or event.

- 12. INSURANCE. Each non-official contractor or exhibitor who will self-install an exhibit must supply Exhibit Management with a current comprehensive public liability certificate of insurance with combined single limits of \$1 million bodily injury and property damage and/or \$2 million general aggregate with a \$1 million per occurrence limit, naming as additionally insured the AATS; A. Fassano & Company; the Massachusetts Convention Authority, Hynes Convention Center; Freeman; and the members, officers, directors, agents, and employees of each of these entities. Email certificates and forms found in the exhibitor service kit should be sent to the appropriate contact.
- 13. CARE OF BUILDING AND EQUIPMENT. Exhibitors or their agents shall not injure or deface any part of the exhibit building, the booths, or booth contents or show equipment and décor. When such damage appears, the exhibitor is liable to the owner of the property so damaged. Exhibitors will be held liable for any damage caused to the convention center and decorations may not be taped, nailed, tacked, stapled, or otherwise fastened to ceilings, painted surfaces, columns, fabrics, doors, windows or walls. Glitter is not permitted in the Hilton. Adhesive backed decals/stickers (except for name tags) may not be used or distributed on the premises. Decorations may not block exit doors, fire





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extinguishing equipment, sprinklers, or emergency lighting systems. All decorating materials must be constructed of flameproof material or treated with approved flame proofing solution.

- 13. AMERICANS WITH DISABILITIES ACT. As applicable, Exhibitors acknowledge their responsibility to comply with the Americans with Disabilities Act, US with Disabilities Act, and any similar provincial or local legislation (individually and collectively, the "Act"). Exhibitor shall also indemnify and hold harmless Show Management, and facility against cost, expense, liability or damage which may be incident to, arise out of or be caused by Exhibitor's failure to comply with the Act.
- **14. OTHER REGULATIONS.** Any and all matters not specifically covered by the p5eceding rules and regulations shall be subject solely to the decision of Show Management.

Show management shall have full power to interpret, amend, and enforce these rules and regulations, provided exhibitors receive notice of any amendments when made. Each exhibitor and its employees agrees to abide by the foregoing rules and regulations and by any amendments or addition thereto in conformance with the preceding sentence. Exhibitors or their representative who fail to observe these conditions of contract or who, in the opinion of show management, conduct themselves unethically may immediately be dismissed from the exhibit area without refund or other appeal.

By signature, I acknowledge that I have signing authority for the organi-
zation represented here, and that I have read and agree to the terms and
conditions within this Tech Suite Application.

Date		
Primary Contact		
Authorized Signature		
T:+lo		

PAYMENT INFORMATION

Fees are payable via credit card or check. Please note that as part of our compliance we can no longer accept credit card numbers via e-mail. This policy is designed to increase data security for cardholders and merchants. Emails received containing credit card information will be blocked.

DO NOT EMAIL. This form must be faxed if credit card number is showing. Secure Fax: 978-522-8469

Checks must be drawn on a U.S. bank and are payable to: American Association for Thoracic Surgery

Total Fee Due \$	□ Check #	MasterCard MasterCard	V/SA □ Visa	□ American Express
Credit Card #		Expiration Date	Security Code	
Name as it appears on the card				
Billing Contact Name	Billing Contact Phone Number			
Address		Billing Address	Billing Address □ Same as Above □ Different Address Provided Here	
City	State Zip Country	Signature <i>(I auth</i>	orize AATS to charge r	ny credit card the above fees)

□ Wire Transfer: Please call our offices at 978-252-2200 for wiring information. Wire fees will be added to invoice.

COMPLETE AND RETURN TO:

American Association for Thoracic Surgery, 800 Cummings Center, Suite 350-V, Beverly, MA 01915 USA, Phone: 978-252-2200 Fax: 978-522-8469 Email: industry@aats.org We do not accept credit card payments via email.





Important Dates and Deadlines

January 18, 2022 Exhibit Space payment due in full

Support opportunities payment due in full

Cancellations and space reductions must be submitted in writing

March 3, 2022 Advertising deadline for AATS Daily News Preview Edition

March 30, 2022 Artwork deadline for AATS Daily News Preview Edition

April 11, 2022 Freeman Warehouse open and accepting advance shipments

April 5, 2022 Advertising deadline for AATS Daily News Onsite Edition

April 22, 2022 50-word product descriptions and product categories due

April 29, 2022 Due to Show Management:

Exhibitor Appointed Contractor Forms

EAC insurance certificates

Promotional giveaway approval form Request for non-official photographers form

Surveys & Questionnaires must be submitted for approval

Request to video tape in exhibit hall

April 29, 2022 Freeman Advance Warehouse DEADLINE. Shipments after this date will be assessed a surcharge

May 6, 2022 EAC's must submit Personnel Registration Form to Freeman

May 12, 2022 First day of accepting show site freight

Wednesday, May 11 Exhibitor Installation Begins 3:00PM-7:00PM (900 Square feet or more)

Thursday, May 12 Exhibitor Installation Continues 8:00AM-5:00PM

Friday, May 13 Exhibitor Installation Continues 8:00AM-5:00PM

Saturday, May 14 Exhibitors Installation Continues 8:00-11:00AM

Saturday, May 14 Exhibit Hours - Welcome Reception 5:30-7:30PM

Sunday, May 15 Exhibit Hours 9:00AM-4:30PM

Monday, May 16 Exhibit Hours 9:00AM-4:30PM

Dismantling 4:30-10:00PM

Tuesday, May 17 Dismantling 8:00AM-5:00PM

Wednesday, May 18 Dismantling 8:00AM-12:00PM